

## Presentation

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## Our Story

- We are part of a large corporate group with many global business interests including hotels and other areas of the tourism sector.
- It is a privately-held travel and software company, which has operations in a number of international countries including Europe, Latin America, Malaysia, Australia and India.
- Quentin Hotels Group - Part of the parent company, with 3 and 4 star hotels in Amsterdam, Berlin, Budapest & Prague all in central locations and recently renovated (see [www.quentinhotels.com](http://www.quentinhotels.com)).
- INNstant Travel was founded on the belief that the travel industry was ready for a new and improved strategic model.
- Memberships: IATA Tids, ITAA, ASTA & AFTA.

# Corporate Group Structure





## Our Content

- 750,000+ properties worldwide
- 40,000 direct contracts with major hotel chains
- Same day availability
- Only tourist board approved properties
- Manual loaded and dynamic specials
- Package and promotion filters
- Multiple rate plans such as Dynamic, Static, Advanced purchase, Promotional and Opaque

## Our Approach to Business

### Our Purpose

To provide the best travel booking experience possible.

### Our Long Term Vision

To become the travel industry's favourite B2B website.

### Our Core Values

1. Focus on the client
2. Be entrepreneurial
3. Be innovative
4. Be commercial
5. Integrity and respect in all our relationships



## Our Technology Solutions

- All in one Online Booking Engine
- Whitelabel Capabilities
- Widget
- JSON API solution
- Content Switch Solution



## Our Clients

### Travel Industry Companies

- Leisure Travel Agents
- Corporate Travel Agents
- Travel Consortiums
- Wholesalers
- DMC's
- OTAs
- Sports and Events Specialists
- Conference Specialists

### Other Clients

- Corporate Accounts
- Membership Rewards Specialists
- Luxury Travel Specialists
- Travel Technology Companies



## Our Partners

- **Hotel Chains and Independent Hotels**

Best Western, IHG {InterContinental, Holiday Inn, Crowne Plaza, Kimpton}, Wyndham, Top International, Louvre, Rotana Hotels, Swiss Quality Hotels, Radisson Blu Edwardian, One&Only, Palladium Hotels and many more.

- **International Channel Managers**

DHISCO, Siteminder, Derbysoft and Omnibees

- **Travel Technology Companies**

Juniper, Tourplan, Qtech, Travelgate, Traveltek, Gimmonix, and eRoam.

- **Innstant Connect**

## Our Markets & Distribution Channels

1. International Market Coverage
2. Distribution via:
  - Instant Travel platform
  - API
  - Whitelabels
  - Travel Consortia





## Key Benefits

- B2B Global Distribution
- Fast and Efficient Payments - VCC
- Content Switch Solution
- Multilingual Content
- Multi Currency Capability
- Sophisticated Mapping Tools
- Ability to Prioritize Content
- Ability to Highlight Offers
- Sales and Marketing Drive



## Loyalty Program

- Every time you book travel services with Innstant Travel you are rewarded with Loyalty Points that can be used as savings or credits against future travel services booked on the Innstant Platform
- Whether it's a luxury villa, five star hotel, tickets to the theatre, car hire or transfers, you'll be spoilt for choice



## Customer Support

- Real 24/7 Support
- Multilingual and global (across time-zones)
- Experienced team of travel industry professionals
- Live chat feature
- Centralized CRM to ensure smooth processing of requests
- Local numbers
- Service Level Agreement

### 24/7 Support

+1-646-216-1398 (US)

Email Us

Chat

(US) +1-646-216-1398

(DE) +49-30-5679-6872

(AU) +61-28-0155-316

(ES) +34-93-176-1527

(CH) +41-22-533-1142

(FR) +33-18-2882-505

(NL) +31-20-8080-767

(CN) +86-10-87833693

(NZ) +64-92-806-269

(IL) +972-72-272-3072

(IE) +353-1-437-8571

(GB) +44-20-3129-6178

# The Innstant Solution

- Global distribution
- Multiple technology Integrators
- Direct API and Channel Manager Connectivity
- Access to diverse client portfolio
- Immediate Payments
- 20,000+ registered clients
- Marketing and Sales Drive



### Find The Best Hotel Prices for



Dates

3 nights

Rooms

Customer Country



Oct 8, 2020



Oct 11, 2020



2 Adults



Advanced Options

SUBMIT

# Innstant Platform Highlights

## Not only hotels...



**Chateaux**



**Villas**



**Vacation Rentals**



**Apartments**



**Luxury Serviced Apartments**



## Search Filters

 London, United Kingdom  
(LON)

CHECK-IN  **08** Oct 2020  
Thursday

CHECK-OUT  **11** Oct 2020  
Sunday

 2 Adults

CHANGE

FILTER BY HOTEL NAME ▾ PRICE ▾ BOARD ▾ RATING ▾ LOCATION ▾ ROOM ▾ FACILITIES ▾

### PRICE

Load real-time and pipeline pricing data

#### Price Range:

- ☐ Under A\$ 170 (447)
- ☐ A\$ 170 - A\$ 270 (336)
- ☐ A\$ 270 - A\$ 400 (209)
- ☐ A\$ 400 - A\$ 580 (125)
- ☐ A\$ 580 & Above (86)

A\$  A\$

#### Price Options:

- ☐ Show package rates only (385)
- ☐ Show special offers only (216)
- ☐ Show pay at the hotel offers (0)
- ☐ Show pre-paid offers (1202)

### LOCATION

Select the place of your property  
(even neighborhood / district)

#### Location Search:



☐ Open on map

#### Locations:

- ☒ Outside London (293)
- ☒ London (1528)
- ☐ Apeldoorn (1)
- ☐ Barking (1)
- ☐ Bedford (1)

[Show more ▾](#)

#### Neighborhood / District:

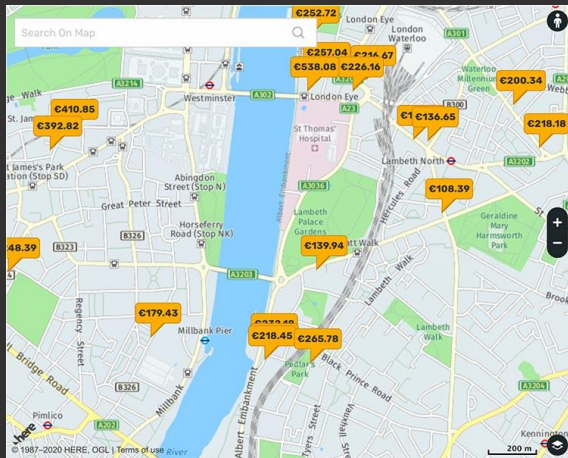
- ☐ London City Center (903)
- ☐ Bayswater (80)

### FACILITIES

Choose your property equipments

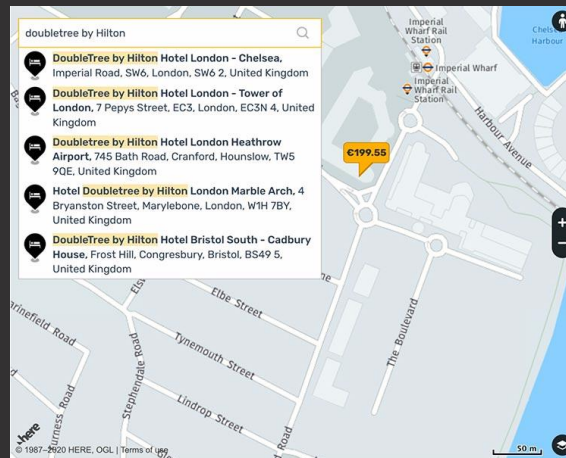
- ☐ 24h Reception (1138)
- ☐ Atm (72)
- ☐ Bar (984)
- ☐ Bbq (34)
- ☐ Coffee/tea (948)
- ☐ Concierge (567)
- ☐ Hair Dryer (1113)
- ☐ Internet (1588)
- ☐ Laundry Services (790)
- ☐ No Smoking (1469)
- ☐ Parking Lot (634)
- ☐ Pool Table (32)

## Multiple Map Features



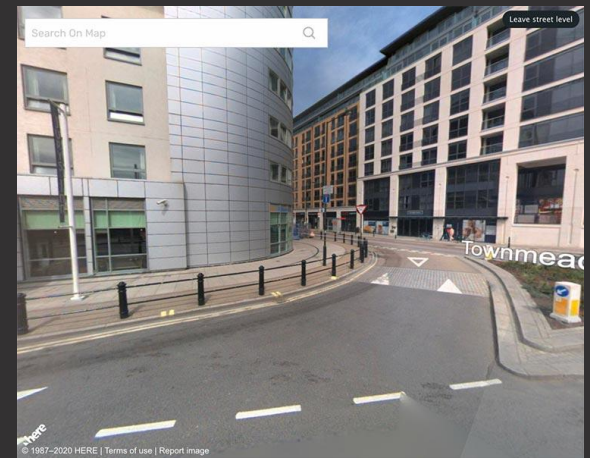
### LOCATION OF THE HOTELS

Switch to Map View to display all your results on the map



### SEARCH ON THE MAP

You can even search for the hotel or landmark directly on the map



### STREETVIEW

Use street view to explore hotel area in detail



## Best Available Rate (BAR)

We make sure that all our clients are given the confidence that we are offering them the best available rate

Austria >> Vienna >> InterContinental Vienna

# InterContinental Vienna ★★★★★

Johannesgasse 28, Wien

ABOUTFACILITIESREVIEWS

## About Hotel

InterContinental Wien Hotel, located by the famous Stadtpark and just a few minutes' walk from the Ringstrasse, State Opera House and Stephansplatz, is the ideal starting point from which to explore this fascinating city. The hotel features 453 newly renovated guest rooms and suites, all thoughtfully appointed for a comfortable and relaxing stay. The Club InterContinental floor offers luxurious upgraded facilities for the discerning traveller. The InterContinental Wien Hotel features a choice of dining rooms, serving an extensive selection of innovative Mediterranean and Viennese cuisine, while 24-hour Room Service provides the option of dining in the comfort and privacy of the guest room. Meeting and banquet facilities at the hotel include 16 banquet and meeting rooms, with state-of-the-art facilities, for hosting business and social gatherings of every description. The hotel's catering services also provide off-site catering in the setting of your choice. Hotel facilities include a modern fitness center with a fully equipped health & beauty by InterContinental Wien Hotel, a health and fitness centre with a fully equipped gym, sauna, steam bath, solarium and massage, and a range of beauty treatments. The hotel's Business Center provides a comprehensive range of services for the corporate traveller. The InterContinental Wien Hotel stands for unmatched attention to detail and a tradition of excellence.

From: A\$374. Bar: A\$456.22

Show Rooms

### TripAdvisor Travellers Rating

based on 2257 reviews  
#91 of 301 Hotels in Vienna, Austria

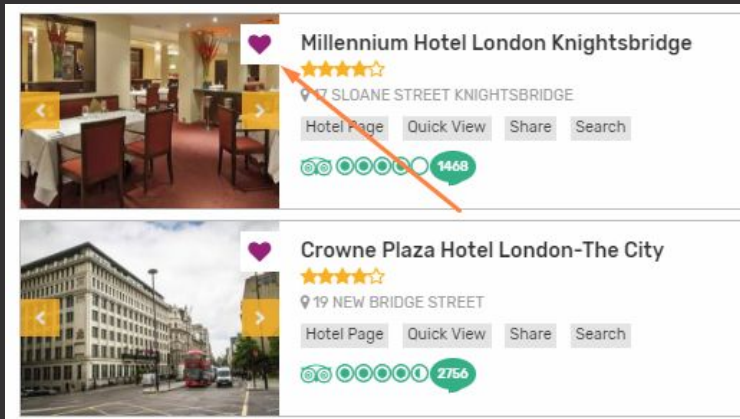
Rating Breakdown:	Trip Rating:
Excellent 46%	Business 28%
Very good 36%	Couples 38%
Average 12%	Solo travel 5%
Poor 4%	Family 14%
Terrible 2%	Friends getaway 9%

#### Location Rating:

Location	Service
Sleep Quality	Value
Room	Cleanliness

Certificate of Excellence (2018)

## Heart & Room Comparison



- This tool allows you to select and compare different rooms and hotels in a very neat table format
- Simply select the hotels or rooms that you would like to compare by clicking on the heart symbol. Once you have made your selections, a number will appear next to the heart on the bottom right corner of your screen

Comparison

Hotel Name	Les Haras	SOFITEL STRASBOURG GRANDE ILE HOTEL	Cour du Corbeau (Classic)
Hotel Image			
Address	23, rue des Glacières   Strasbourg 67000   France	4, PLACE SAINT PIERRE LE JEUNE	6 8 RUE DES COUPLES
Hotel star rating	★★★★☆	★★★★☆	★★★★☆
TripAdvisor Reviews	TripAdvisor Travellers Rating based on 485 reviews	TripAdvisor Travellers Rating based on 1611 reviews	TripAdvisor Travellers Rating based on 1983 reviews
Dates	11-October-2019 / 14-October-2019 (3 nights)	11-October-2019 / 14-October-2019 (3 nights)	11-October-2019 / 14-October
Room type	1x Superior Double	1x Standard Double	1x Standard Double
Board	Room Only	Room Only	Room Only
Price	A\$721.47	A\$791.96	A\$798.36
Add your comments	<input type="text"/>	<input type="text"/>	<input type="text"/>

Email Clear Close

- By saving the properties you are interested in the most you are able to compare them.





***Let's Talk!***