## **<u>I</u>**Castleford

# Content Menu

Keep your content strategy fresh, relevant and effective with our flexible unit pricing and ever-expanding range of content marketing products and services.

Castleford provides a number of tailored content marketing packages, designed to add value to your business regardless of your internal resource, size, budget or industry. Everything we do is priced in units, which means your content marketing strategy is totally flexible. Your Content Strategist will use this Content Menu to populate your rolling Content Plan. Our Content Menu is updated regularly based on feedback from customers, our internal research and changes in the market.

## **Content Strategy**

#### Content Plan Standard | No additional cost

A rolling plan setting out your top-level strategic goals and showing how we intend to distribute your Content Units over the coming months

#### Content Plan Premium | 2 units per month

A detailed, monthly plan for all aspects of your content marketing activity. Premium Content Plans set out content for your blog, website and social media and can include content created by you or third parties as well as content created by us

#### **Content Calendar** 2 *units per month*

#### **Developer Consultation** | 2 units per hour

Time with one of our in-house web developers to carry out fixes or improvements on your existing website that require specialist, technical expertise

#### **Strategist Consultation** | 2 units per hour

Tap into the experience and knowledge of our Senior Content Strategists or UX Designers for additional consultation on any aspects of your digital marketing activity

#### **API Integration** | from 12 units per website

Integrating our Content API in line with our Golden Rules to allow the seamless publication of content on to your website or blog

A regularly-updated article planner that provides an opportunity for us to pitch specific pieces of content and collaborate with you on article-level strategy

#### **Reporting Standard** | No additional cost

A quarterly update looking at how the service is performing, identifying improvements on your website and social media, and pitching new content ideas

#### **Reporting Premium** | 4 units per month

A monthly report in addition to your standard periodical performance reports. Includes in-depth SEO reporting, best practice guidance and Search Console management

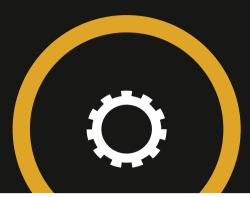
#### Website Build Standard | from 80 units per website

WordPress website revamps or migrations to give you a functional and professionally designed online presence that you control

#### Website Build Premium | bespoke unit price

Bigger, more complex website projects requiring extensive briefing process





## **Content Production**

#### **Standard Editorial Features** | 2 units per 400 words

News-led features or evergreen articles that explore topics relevant to your target audience. Editorial Features can be presented in various styles, such as news stories, how-to articles, comment pieces or list articles

#### Premium Editorial Features | 5 units per 400 words

Highly-targeted blog and website content that uses a unique article level research process for maximum search, social and user impact. Includes dedicated project management support

#### Interviews | 2 units per interview

Phone-based Q&As with your staff or customers. Interviews are an excellent way to produce truly collaborative, on-message Editorial Features for your blog, social media or email. Article creation charged separately

#### **Professional Editing** | 1 unit per 500 words

Editing of your existing copy for spelling, grammar, style, tone or search optimisation by one of our Senior Writers. Full rewrites are priced separately

#### Video Blogs | 5 units per video

Regular, branded studio videos covering relevant news stories, tips and advice or sales-focussed content that add an exciting visual element to your website, blog or social media and push viewers through to your landing pages or CTAs

#### Landing Pages | 5 units per 800 words

Weighty, authoritative website pages compete for priority search terms and inform, engage and convert your target audience. Landing pages can be presented in various styles from product descriptions to in-depth analysis of a relevant topic or theme. As well as your website, landing pages are also ideal for improving your social media profiles

#### Downloadable PDFs | 6 units per 500 words

Establish your thought leadership and capture leads for your sales team with downloadable case studies, whitepapers and eBooks. PDF design, layout and formatting priced separately

#### Custom Images | 2 units per image

Creative thumbnail graphics that differentiate your blog content from the competition and make excellent creative posts for your social media campaigns

#### PDF Design, Layout & Formatting | from 1 unit per 500 words

On-brand, professional layouts from our design team that turn whitepapers, case studies, eBooks and more into downloadable content assets that add value to your website and capture lead information

#### Infographics | from 16 units per graphic

Shareable and branded full-length graphics that use vibrant icons and images to highlight your USPs, explain a process or present relevant data in an engaging format

#### **Special Editorial Projects** | *bespoke unit price*

Our in-house Editorial Teams are available to undertake special projects not covered by one of our Content Menu items. Speak to us about a quote

#### **Premium Video** | ask to see our Premium Video Menu

Animations, on-location video and bespoke video projects from our in-house video team

#### Special Design Projects | bespoke unit price

Our in-house Graphic Designers are able to take on special projects not covered by one of our Content Menu items. Speak to us about a quote





## **Content Promotion**

#### **Custom Calls-to-action** | from 2 units per call-to-action

Customised buttons and forms that grab the attention of your website visitors to drive more conversions

#### **Banners** | from 2 units per banner

Creative, brand-consistent banners that present your business, products and services in the best possible light for website landing pages or social media profiles

## Social Media Automation (Twitter, Facebook, LinkedIn and Google+) | 2 units

Setting up automated posting of links to your latest content for your social media profiles

#### **Social Media Support** | from 4 units per month

Custom posts, profile optimisation and social media management to help you build your presence across the most relevant social media sites to your business

### **Email Newsletter Templates** | *from 2 units per template* Customised templates to make sure your email comms don't get

lost in your subscribers' inboxes, so you can get your content in front of more of the right people

#### **Custom Emails** 2 units per email campaign per month

Creation of email newsletters or other custom emails that require a manual set-up each time they're sent out to help you connect with your subscribers and drive them back to your site

#### Media Releases | 2 units per 400 words

Product news, company announcements or market commentary for distribution to print and online media (distribution cost not included)

#### **Paid Promotion** | *ask to see our Content Promotion Menu*

Management of paid, content-driven campaigns on Google AdWords, Facebook, LinkedIn, Twitter, Outbrain and AAP

